

# MASS GOLF

## New Member Referral Program

Official Terms and Conditions

*Program Year 2026*

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### 1. Program Overview

The Mass Golf New Member Referral Program (the "Program") rewards current Mass Golf members who refer eligible new individuals to join Mass Golf as full members. Referring members may earn tier award prizes and entries into an Annual Grand Prize Drawing based on the number of qualifying referrals they generate during the Program period.

### 2. Program Period

The Program runs from **June 15th, 2026 through July 30th, 2026** (the "Program Period"). Referrals submitted or processed outside of this window will not qualify. Mass Golf reserves the right to extend, modify, or terminate the Program at any time with reasonable notice to participants.

### 3. Eligibility

#### 3.1 Referring Member Eligibility

To participate as a Referring Member, an individual must:

- Be a current Mass Golf member in good standing at the time of referral submission and at the time prizes are awarded;
- Have a valid, active Mass Golf membership number;
- Is at least 19 years of age;
- Not be an employee, officer, board member, or tier award family member of Mass Golf staff; and
- Comply with all terms set forth in this document.

#### 3.2 New Member (Referred Candidate) Eligibility

A referral qualifies only if the referred individual:

- Is a brand new adult Mass Golf member who has not previously held a Mass Golf membership;
- Pays the applicable full membership dues in their entirety (no partial payments or complimentary memberships)
- Joins during the Program Period;
- Is not part of the initial roster submitted by a new Affiliate Member Club; and
- Is at least 19 years of age at the time of joining.

#### 3.3 Self-Referrals

Self-referrals are not permitted. A member may not refer themselves, a spouse/partner currently residing in the same household, or any individual under the same household membership account.

## 4. How to Refer

To submit a referral, Referring Members must:

1. Complete the official Mass Golf Referral Submission Form, available at [massgolf.org](http://massgolf.org).
2. Provide the full name, email address, and phone number of the prospective new member;
3. Submit the referral form prior to the prospective member completing their membership application.

Retroactive referral claims (submitted after the new member has already joined or completed an application) will not be accepted. Mass Golf will confirm receipt of each referral submission via email within five (5) business days.

## 5. Prize Tiers

Tier award prizes are awarded on a cumulative basis once the Referring Member's qualifying referrals reach each tier threshold during the Program Period. The following prize tiers apply:

Referral Tier	Number of Qualifying Referrals	Tier Award Prize	Drawing Entries
Tier 1	1–2 New Members	None	1 entry into the Annual Grand Prize Drawing per referral
Tier 2	3–4 New Members	Mass Golf Hat by Imperial (one hat; style/color at Mass Golf's discretion)	3 entries into the Annual Grand Prize Drawing per referral
Tier 3	5+ New Members	Titleist Vokey SM11 Wedge (loft/bounce/grind/finish of winner's choice, subject to availability)	5 entries into the Annual Grand Prize Drawing per referral

Prize tiers are cumulative and non-duplicative. A Referring Member who reaches Tier 3 (5+ referrals) will receive the Tier 3 prize only; they will not also receive Tier 1 or Tier 2 prizes separately. Drawing entries, however, accumulate across all referrals as described in Section 6.

## 6. Grand Prize Drawing

### 6.1 Drawing Entries

In addition to tier award prizes, each qualifying referral earns the Referring Member drawing entries into the Grand Prize Drawing as follows:

- Referrals 1–2 (Tier 1): 1 drawing entry per qualifying referral
- Referrals 3–4 (Tier 2): 3 drawing entries per qualifying referral
- Referrals 5+ (Tier 3): 5 drawing entries per qualifying referral

Example: A Referring Member who generates 7 qualifying referrals during the Program Period will accumulate:  $(2 \times 1) + (2 \times 3) + (3 \times 5) = 23$  total drawing entries.

## 6.2 Grand Prize Drawing Prizes

Prize Level	Prize Description
<b>Grand Prize – Delta Gift Card (1 winner)</b>	One (1) Delta Air Lines Gift Card valued at \$1000 each. Each gift card is subject to Delta Air Lines terms and conditions.
<b>Second Prize – Delta Gift Cards (Multiple winners)</b>	One (1) Delta Air Lines Gift Card valued at \$500 each. Number of Delta Gift Card prizes to be determined by Mass Golf based on Program participation. Each gift card is subject to Delta Air Lines terms and conditions.
<b>Third Prize – 2027 Member Day Foursome (Multiple winners)</b>	Free Foursome entry to a 2027 Mass Golf Member Day Tournament of the winner's choice (greens and cart fees for four players included; meals, travel, and other expenses not included). Subject to event availability.
<b>Fourth Prize – Titleist Pro V1 Golf Balls (Multiple winners)</b>	One (1) dozen Titleist Pro V1 golf balls. Number of golf ball prizes to be determined by Mass Golf based on Program participation.

## 6.3 Drawing Details

- The Grand Prize Drawing will be conducted no later than August 31, 2026.
- The drawing will be held by Mass Golf staff using a random selection process.
- Winners will be notified by email and/or phone within ten (10) business days of the drawing.
- A Referring Member may win only one (1) prize in the Grand Prize Drawing, regardless of total entries.
- Unclaimed prizes will be forfeited after thirty (30) days of notification and may be re-drawn at Mass Golf's discretion.

## 6.4 Grand Prize Drawing Activation Threshold

The Grand Prize Drawing is contingent upon a minimum program participation threshold being met. The drawing will be held only if a combined total of at least twenty-five (25) qualifying referrals are submitted and verified across all Referring Members by July 31, 2027 (the "Activation Threshold").

If the Activation Threshold is not met by the close of the Program Period, the Annual Grand Prize Drawing will not be held and no grand prizes will be awarded. In such event, Mass Golf will notify all Referring Members via email within fifteen (15) business days of the Program Period close date. Tier-based tier award prizes (Section 5) already earned by Referring Members remain valid and will be fulfilled regardless of whether the Activation Threshold is met.

## 7. Prize Conditions and Restrictions

### 7.1 General Prize Conditions

- All prizes are awarded as described and have no cash value or cash equivalent.
- Prizes are non-transferable and may not be sold, exchanged, or substituted, except at Mass Golf's sole discretion.
- Mass Golf reserves the right to substitute a prize of equal or greater value if the original prize becomes unavailable.
- Recipients are responsible for all federal, state, and local taxes on prizes received. Mass Golf will issue an IRS Form 1099 for prize values meeting applicable reporting thresholds.

## 7.2 Mass Golf Imperial Hat (Tier 2 Prize)

- One (1) Mass Golf branded hat from the Imperial headwear line will be fulfilled by Mass Golf.
- Hat style, color, and design will be selected at Mass Golf's discretion from current available inventory. No substitutions or exchanges.

## 7.3 Titleist Vokey SM11 Wedge (Tier 3 Prize)

- The wedge will be fulfilled through the Mass Golf pro shop.
- The recipient will be contacted to select loft, bounce, grind, and finish options, as made available on Titleist.com. If no selection is made within 30 days of notification, Mass Golf will select a standard configuration.
- Custom engraving, shafts, grips or personalization is not included.

## 7.4 Delta Air Lines Gift Card(s)

- Each Delta Gift Card prize is valued at \$1,000 or \$500 and is issued by Delta Air Lines. The number of Delta Gift Card prizes awarded will be determined by Mass Golf based on overall Program participation levels and announced prior to the Grand Prize Drawing.
- Delta Gift Cards are subject to Delta Air Lines' terms, conditions, and expiration policies. Mass Golf has no responsibility for the redemption, validity, or use of Delta Gift Cards once issued.
- Delta Gift Cards have no cash value and cannot be exchanged for cash.

## 7.5 2027 Mass Golf Member Day Foursome

- Prize covers registration fees only for four (4) players in a 2027 Mass Golf Member Day Tournament of the winner's choice, subject to event availability.
- The winner must designate their three (3) playing partners, each of whom must be a current Mass Golf member in good standing at the time of the event.
- Meals, beverages, and travel are not included.
- The tournament date and format are subject to change. No cash equivalent will be offered if the selected event is canceled or rescheduled; Mass Golf will work with the winner to identify an alternative Member Day event.

## 7.6 Titleist Pro V1 Golf Balls (Grand Prize)

- Prize consists of one (1) dozen (12) Titleist Pro V1 or Pro VX golf balls. The number of golf ball prizes awarded will be determined by Mass Golf based on overall Program participation levels and announced prior to the Grand Prize Drawing.
- Fulfilled through the Mass Golf Pro Shop. No custom markings or personalization included unless specifically offered.

## 8. Verification and Audit

Mass Golf reserves the right to verify all referral submissions and new member enrollments. Referrals may be audited for compliance with these Terms and Conditions at any time. Any referral found to be inaccurate, fraudulent, or in violation of these terms will be disqualified. Prizes awarded based on disqualified referrals may be rescinded and reclaimed by Mass Golf.

Mass Golf's determination as to whether a referral qualifies is final and binding.

## 9. Prohibited Conduct

The following conduct is expressly prohibited and will result in disqualification from the Program:

- Submitting false or fabricated referral information;
- Referring individuals who are ineligible to join Mass Golf as new members;
- Offering personal incentives, payments, or inducements to prospective members to join;
- Impersonating another member or creating fraudulent referral submissions;
- Any form of spam, mass email, or unsolicited bulk communication used to solicit referrals.

## 10. Program Modifications and Termination

Mass Golf reserves the right, at its sole discretion, to:

- Modify, suspend, or terminate the Program at any time;
- Alter prize structures, tier thresholds, or drawing prizes with reasonable advance notice;
- Disqualify any participant who violates these Terms and Conditions.

In the event of Program termination, pending qualifying referrals at the time of termination will be honored for prize purposes at Mass Golf's discretion. No new referrals will be accepted after the termination date.

## 11. Privacy and Data Use

Personal information collected in connection with the Program will be used solely for Program administration, prize fulfillment, and related Mass Golf membership communications. Mass Golf will not sell or share participant information with third parties except as necessary for prize fulfillment (e.g., equipment vendors or resort partners). By participating, Referring Members consent to the use of their name and general referral information in Program-related communications and marketing materials, unless they opt out in writing.

## 12. Limitation of Liability

TO THE EXTENT PERMITTED BY APPLICABLE LAW, MASS GOLF SHALL NOT BE LIABLE FOR ANY INDIRECT, INCIDENTAL, SPECIAL, OR CONSEQUENTIAL DAMAGES ARISING OUT OF OR RELATED TO PARTICIPATION IN THE PROGRAM, INCLUDING ANY FAILURE TO AWARD OR FULFILL PRIZES DUE TO CIRCUMSTANCES BEYOND MASS GOLF'S REASONABLE CONTROL. MASS GOLF'S TOTAL LIABILITY TO ANY PARTICIPANT SHALL NOT EXCEED THE FAIR MARKET VALUE OF THE PRIZE, IF ANY, EARNED BY THAT PARTICIPANT.

## 13. Governing Law and Disputes

This Program and these Terms and Conditions are governed by the laws of the Commonwealth of Massachusetts, without regard to its conflict of law provisions. Any disputes arising from or related to the Program shall be resolved first through good-faith discussion with Mass Golf Member Services, and thereafter through binding arbitration conducted in Suffolk County, Massachusetts, in accordance with the rules of the American Arbitration Association.

## 14. Contact Information

Questions about the New Member Referral Program may be directed to:

**Mass Golf – Member Services**

300 Arnold Palmer Boulevard

Norton, MA 02766

Phone: (781) 449-3000

Email: [memberservices@massgolf.org](mailto:memberservices@massgolf.org)

Web: [www.massgolf.org](http://www.massgolf.org)

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